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# Rebate Management Made Easy with Enable



## Why Enable

Looking to take control of your rebates and build stronger trading relationships? Then you require Enable: the complete solution for rebate management.

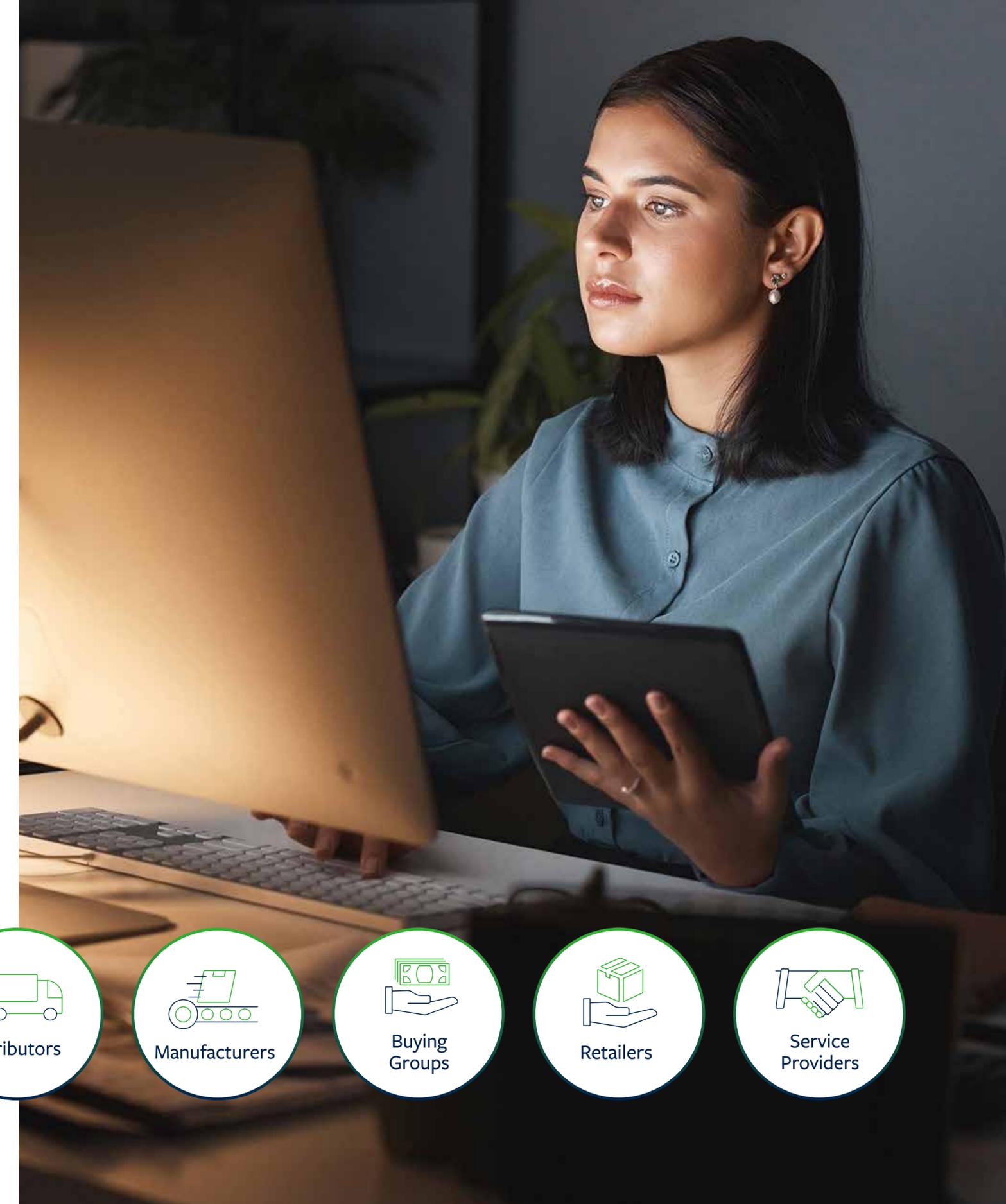
At Enable, we understand that rebate management is more than just an isolated calculation. That's why we developed a comprehensive platform that empowers you to streamline your rebate process, convert risks into opportunities and foster profitable collaboration with your trading partners. Enable provides you with the tools you need to easily track and manage your rebate programs, ensuring that you maximize your profits.

With Enable, you'll have everything you need to take control of your rebates and drive your business forward.

## About Enable

Enable was founded with a mission to create a platform that simplifies and automates the rebate process, eliminating the data silos and friction that can hinder effective trading partnerships.

Since then, Enable has rapidly grown and is now the leading cloud-based rebate management software provider, trusted by businesses of all sizes from SMEs to multinational corporations.





## Product Overview

Enable is a cloud-based rebate management platform that simplifies and automates the rebate process:

- Create, approve and manage rebates all in one place.
- Review performance to maximize rebate potential and transform potential risks into opportunities.
- Collaborate seamlessly with every trading partner.

## Rebate Management

Enable's rebate management software provides a comprehensive solution for all your rebate management needs. Our platform offers key features, including:

- Automated rebate calculation and settlement/collection: calculate and settle/collect rebates with confidence while reducing errors and increasing efficiency.
- Creation and calculation of all rebate types: Our software supports incentives, retrospective discounts, volume rebates, SPAs/chargebacks, co-op funds, promotions, market development funds, lump sums, loyalty schemes, commissions and royalties.
- Dynamic forecasting: review and accept forecast recommendations which consider seasonality and allow you to track, adjust and model projected rebates.
- Customizable hierarchy: customize the software to work for your business by configuring your own organizational, product and trading partner hierarchy.





## Special Pricing Agreements

A centralized solution that provides a single source of truth for all SPAs, with features such as agreement templates, automated claim calculations and detailed reports. You can streamline the contract creation process, automate the claimback process, ensure compliance with contractual terms and conditions and have access to more timely and accurate data.



## Inventory Rebate Accounting

Calculate the value of rebates held in your inventory at any point in time based on your rebate agreements and purchase history. Accurately track and report on the value of your rebates, ensuring compliance with accounting regulations and improving your financial planning and analysis. The release of rebates to your profit and loss account for each trading operation is automated, making it easy to manage your rebate accounting and improve your financial reporting.

## Seamless Contract Negotiation and Approval

Negotiate and approve agreements directly within the platform with a customized workflow that meets your business needs, no matter how complex. With electronic sign-off functionality, you can sign agreements within seconds, reducing administrative burden. Your trading partners can do the same from within the partner portal, which comes standard.



## Collaboration

Enable's partner portal simplifies collaboration by allowing for secure sharing of rebate agreements and managing transactional data requests all within one portal. The platform streamlines communication, reduces errors and increases efficiency. Dashboards are available for trading partners, providing valuable insights and progress toward goals.

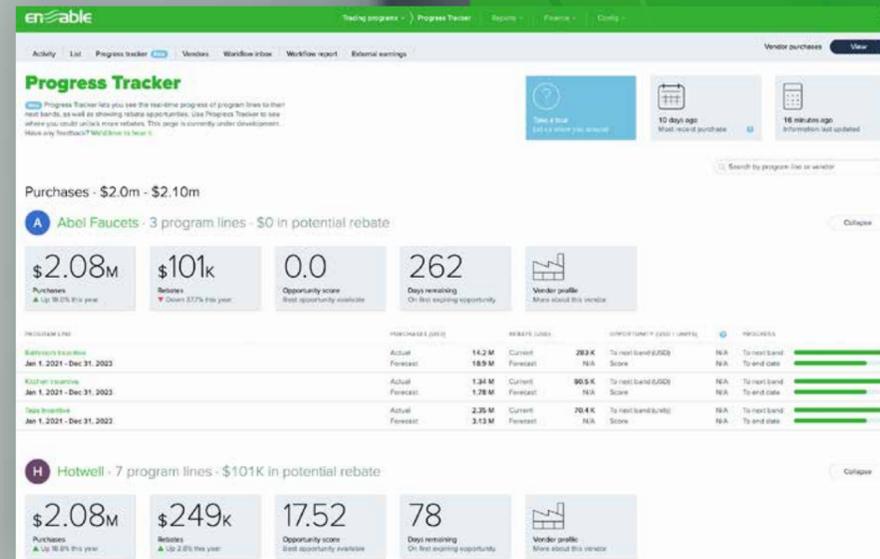
## Price Lists

Create, review and manage a list of price list versions. Easily download and view the current list of prices that are configured for each version. You can also upload new lists of prices, easily updating your pricing information as needed.

## Claims

(Coming in 2024) Automatically generate and submit rebate claims for processing and payment from within the platform, including all the necessary supporting documentation. With a standardized process, you can proactively request every claim on time, ensure claim accuracy, and collect on earnings faster.





## Reporting and Analytics

Enable’s customizable reporting and analytics tools allow for easy extraction of calculation results, empowering you to make critical business decisions. By focusing on the information that matters most to your business, you can determine the best course of action and achieve better results.

## Dashboards

Enable’s dashboards offer real-time data on performance tracking, risk, opportunity identification and contract renewals. They help you identify potential missed opportunities and enable you to analyze spend with specific products and trading partners.

## Performance Tracking

Track your progress toward goals and maximize profits by highlighting opportunities to increase rebates and mitigate risks. With real-time insights, you can steer behavior to drive profitable growth, avoid missed opportunities and achieve rebate goals. These tracking features allow you to adjust your rebate strategy in real-time.

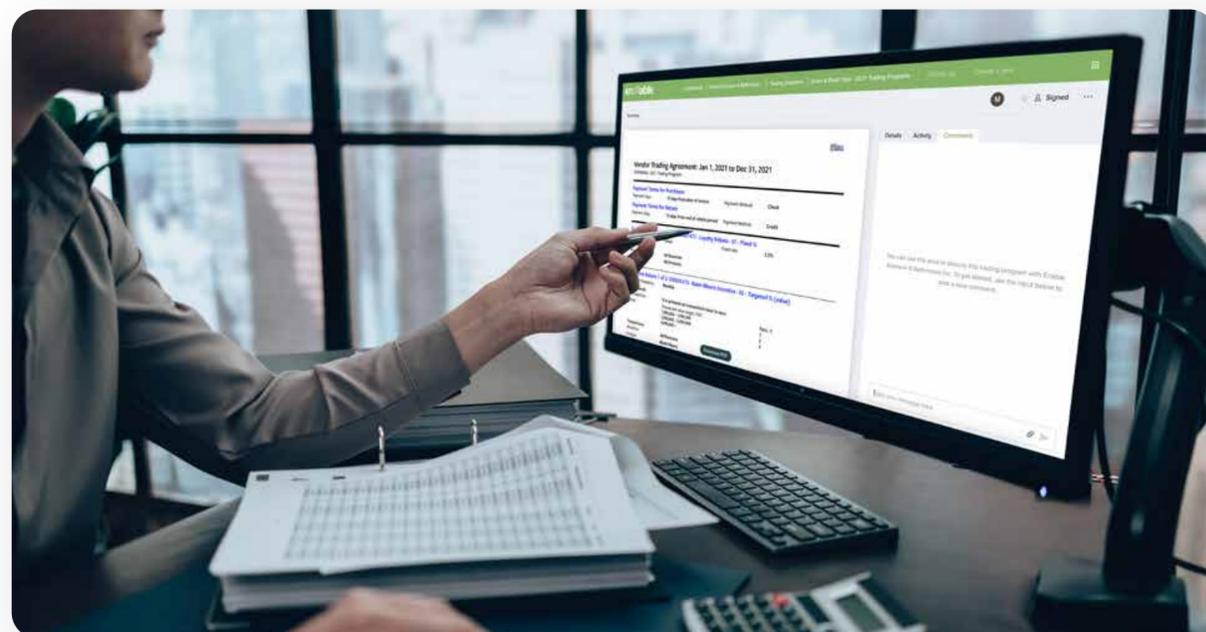


## Central Contract Repository

An organization can easily have hundreds of trading partners and numerous rebate programs with each. The payment frequency of these deals may also vary. To handle such complexity, you need a centralized deal repository to manage, track, calculate and accrue all rebate revenue.

## Audit and Record Keeping

Enable's platform records all system-based actions in an audit log, providing complete visibility and a clear audit trail. The platform also retains a data "snapshot" at key points in time, ensuring compliance and transparency in your rebate management process.



## Finance Reporting

Our easy-to-use functionality will help you keep track of all financial transactions with your trading partners, allowing you to stay on top of your outstanding rebate balances. You can quickly review a summary of your rebates, record and allocate transactions and adjust accruals as needed.

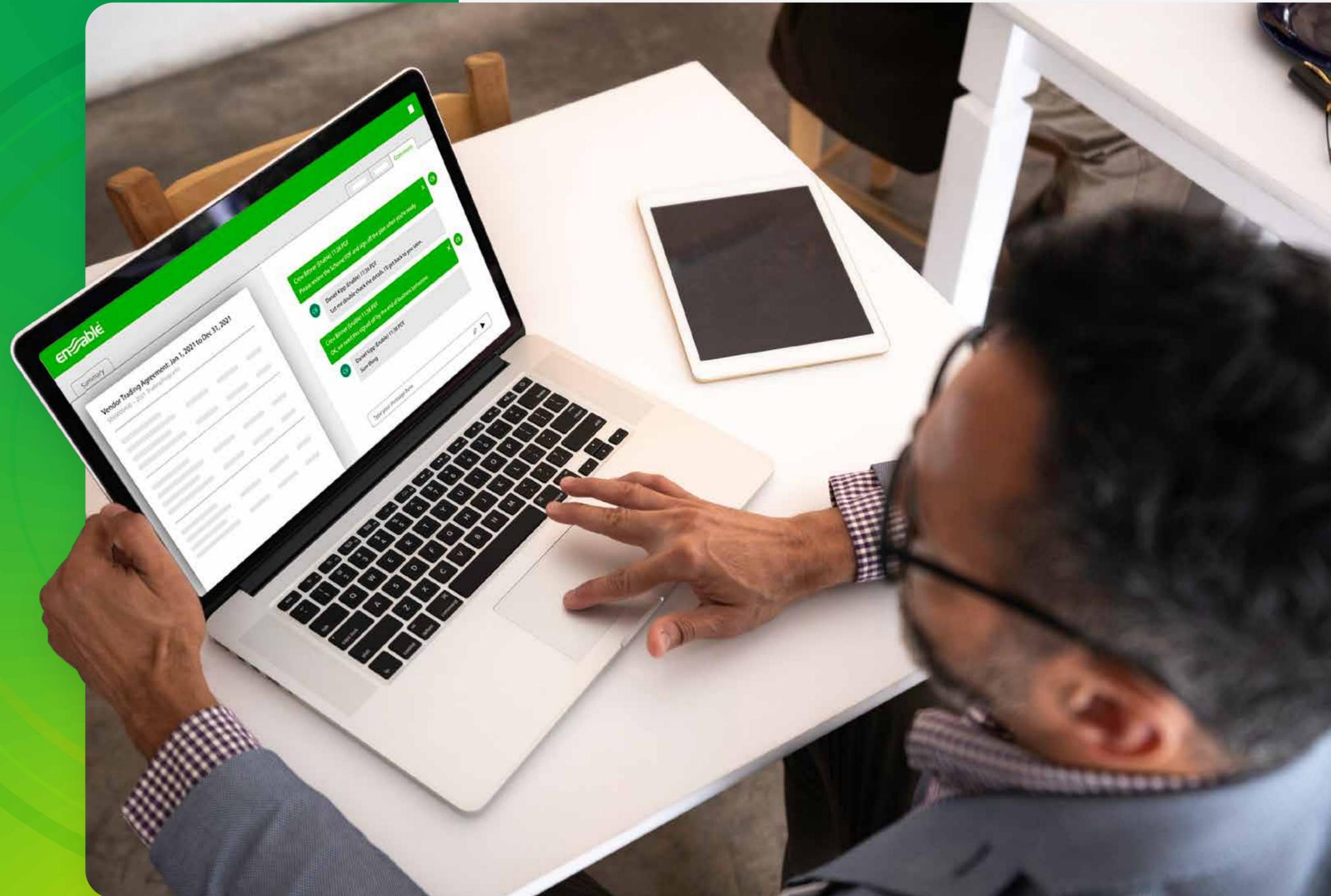


## System Integrations

Enable's platform seamlessly integrates with most ERP or EDI providers, automatically feeding real-time granular data to and from your trading platform. Our software is ERP agnostic and interfaces with a wide range of providers.

## Data Transformation

We understand the importance of clean, accurate and reliable data for your rebate calculations. That's why we offer a hassle-free solution to import your data from wherever it resides, be it in your ERP, CRM, spreadsheets or any other relevant source system. Our experts will import your primary data and transactional sales/purchase data, transform it into an Enable-friendly format and ensure that you have clean, accurate and reliable data from day one and for every import thereafter.





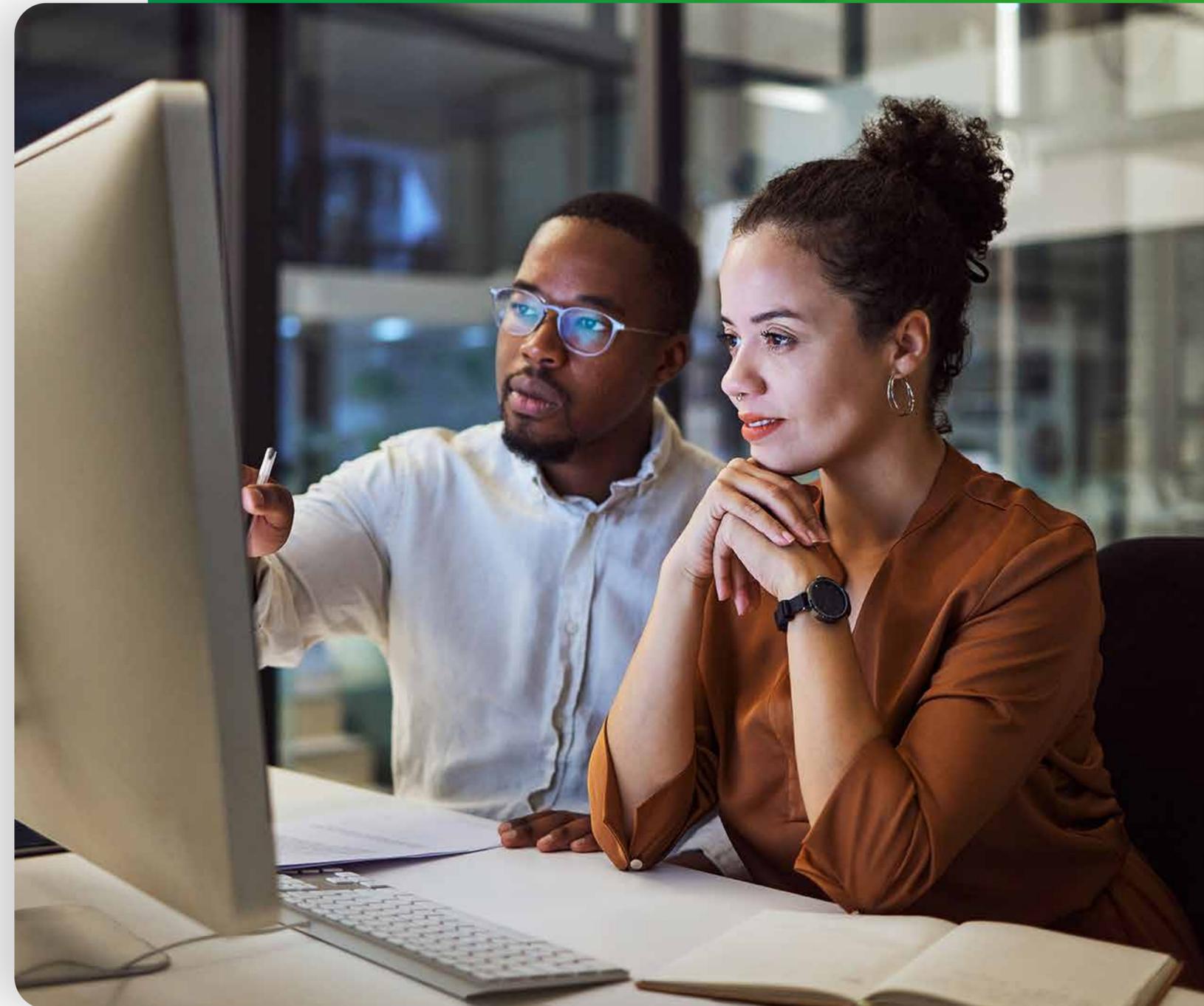
## The Onboarding and Implementation Process

### Onboarding

A good rebate management system is an investment in your business. That's why we have in-house onboarding specialists who tailor the onboarding experience to your unique needs, providing configuration, interfacing and training. Our team's expert knowledge and customer onboarding experience guarantee a smooth and efficient process, ensuring your success.

### Ongoing Support

Enable's commitment to your success goes beyond onboarding. Our dedicated Customer Success team ensures everything runs smoothly. They are available for any questions, training or assistance with agreements. We prioritize providing world-class, in-house support to help you get the most out of our platform. With Enable, you have a committed partner.





## Innovation and Growth

At Enable, we recognize the significance of leading the way in rebate management software. We continuously collaborate with our customers to enhance the Enable product, incorporating their feedback to develop new features and improve existing ones. Our commitment to innovation and customer success sets us apart from other providers.

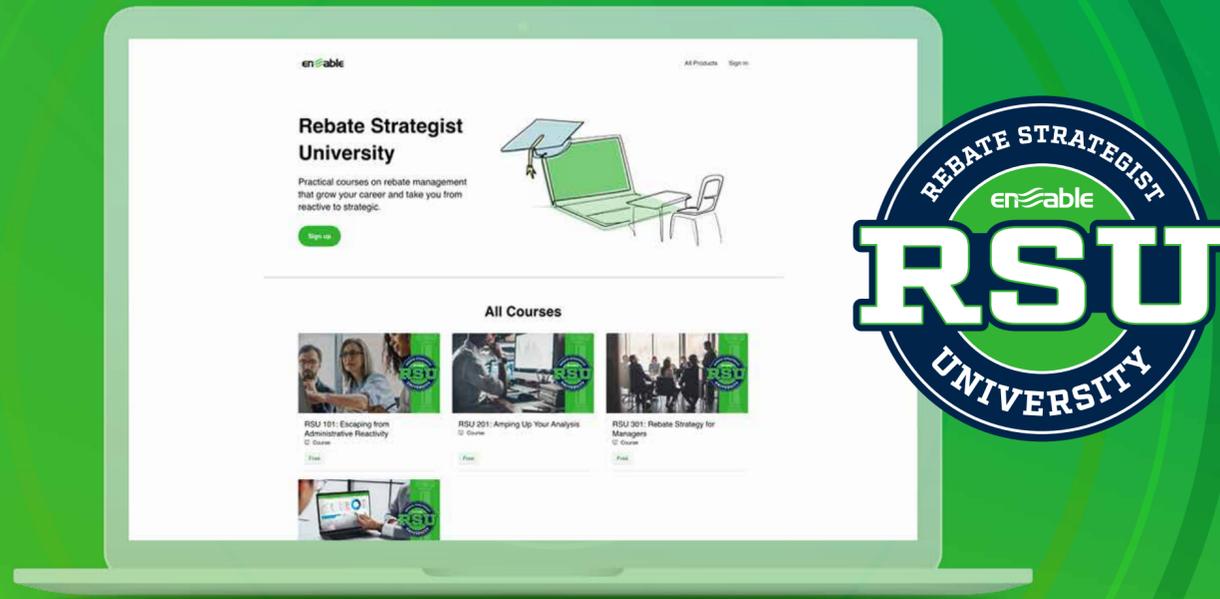
## Compliance Declarations and Securities Information

At Enable, we understand that data security is a top priority for any company. Our customers trust us to keep their data safe, and we take extensive measures to ensure their peace of mind. Our commitment to data security is reflected throughout our business, from the training we provide our engineers to our IT infrastructure and the technologies we use. We use industry-leading data security practices and regularly review and update our processes to stay ahead of the latest threats. You can be confident that your data is safe and secure with Enable.



We hold SOC 1 Type I & II and SOC 2 Type I & II accreditation under SSAE-18, reflecting our strong financial and data safeguards. Additionally, our ISO 9001 and ISO 27001 certifications demonstrate our dedication to service quality and information security. Access further information [here](#).

A full declaration of our Information Security Statement, details about our security and compliance documentation can be found at the Helpdesk via [this link](#).



## Enroll in Rebate Strategist University

It's time to embrace the era of the rebate strategist. Rebate Strategist University is a four-lesson course designed to help you move from reactive to strategic rebate management. Learn the skills you need to advance your career and turn your company's rebates into an engine for growth.

[Enroll Today](#)

## Rebate Strategists Community

Big changes are happening in rebate management. Once a reactive, admin-heavy job focused on ensuring correct claims, rebate managers have found a new position within their organizations: one that puts them in a prime position to influence business strategy. We recognize that rebate professionals need a support network to talk to and assist each other.

### That's why we created the Rebate Strategists Community.

Our goal is to bring rebate managers and strategists together and give them a platform to share their experiences where others understand the value rebates have to businesses.

- Share best practices on how you can get the most value out of your rebate programs
- Get exclusive access to events and insights from Enable
- Form relationships that will help take your career to the next level

[Join the Community](#)





# Experience the Power of Enable

Request a demo and experience the power of our platform for yourself. We are dedicated to your success and invested in your future. For more information, [visit our website](#) or fill out the form on [our demo page](#) to speak with someone today.

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