



AI-Powered Rebate Management with Enable

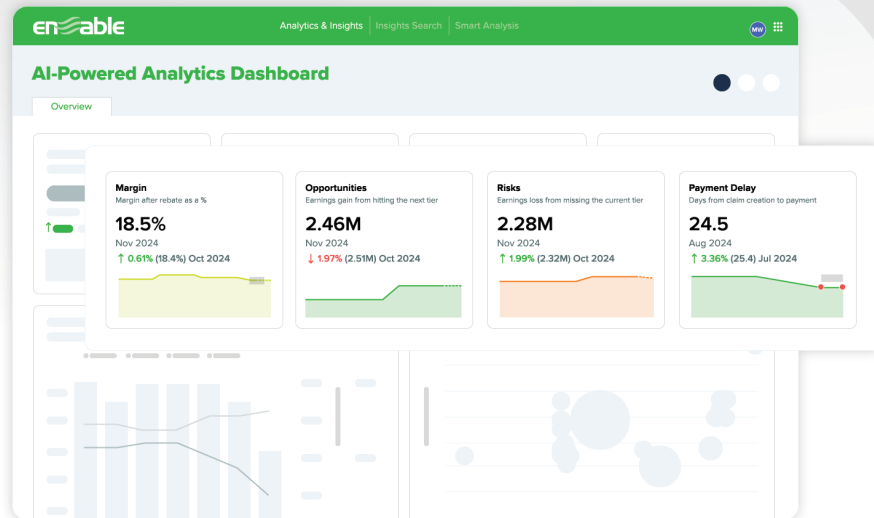
Looking to take control of your trading programs and build stronger, more profitable relationships? Enable's AI-powered rebate management platform empowers you to streamline processes, uncover growth opportunities, and optimize profitability in one place.

At Enable, we know rebate management is more than tracking numbers—it's about leveraging actionable insights to reduce risks, strengthen partnerships, and drive sustainable growth. Transform rebate complexity into a competitive advantage with Enable.



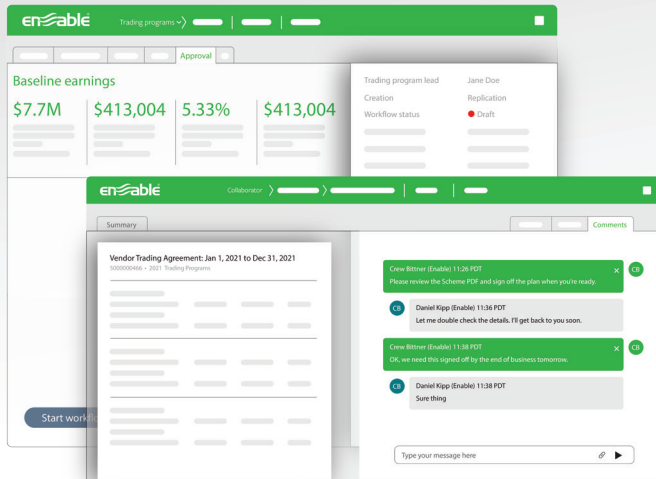
Platform Overview

ENABLE'S **AI-POWERED REBATE MANAGEMENT PLATFORM** SUPPORTS EVERY STAGE OF THE REBATE LIFECYCLE. NEGOTIATE BETTER DEALS, NAVIGATE SUPPLY CHAIN COMPLEXITIES, IMPROVE NET PROFITABILITY AND MARGIN.



Connect

Build better trading relationships with seamless collaboration and rebate data sharing.



- **COLLABORATION HUB:** Simplify collaboration with the secure sharing of rebate agreements and transactional data. Enable your partners to self-serve and reduce friction.
- **SYSTEM INTEGRATIONS:** Automatically sync real-time rebate data with leading ERP and EDI providers. Our ERP-agnostic platform ensures compatibility with your existing systems.
- **DATA TRANSFORMATION:** Onboard clean, accurate data from day one to transform sales and purchasing agreements, reliability, and performance.
- **REBATE CALCULATIONS:** Ensure precise and reliable rebate calculations by consolidating all trading program data into a single platform.

Agree

Simplify and accelerate agreement creation and approval.

- **SEAMLESS NEGOTIATION AND APPROVAL:**

Customize workflows for even the most complex trading agreements, with electronic sign-off to reduce approval timelines.

- **FORECASTING AND ACCRUAL ACCOUNTING:**

Streamline financial planning and ensure accurate, real-time accrual tracking for complete visibility and compliance.

Transact

Ensure accurate financial management and compliance.

- **FINANCE MODULE:** Track all financial transactions, manage outstanding rebate balances, and adjust accruals as needed.

- **INVENTORY REBATE ACCOUNTING:** Calculate real-time rebate values for inventory based on agreements and purchase history. Ensure compliance with accounting regulations and improve financial planning.

Claim & Settle

Streamline claims management and accelerate payments.

- **AUTOMATED CLAIMS:** Automatically generate and submit rebate claims with all necessary documentation. Standardize processes to ensure on-time, accurate claims and faster payments.

- **AUDIT AND RECORD KEEPING:** Maintain compliance with audit logs and data snapshots, providing a clear trail of system-based actions and key milestones.

Optimize

Leverage insights to maximize profitability and growth.

- **AI-POWERED ANALYTICS:** Gain real-time insights into performance tracking, risks, and opportunities. Identify missed opportunities and analyze spend by product or partner.

- **PERFORMANCE TRACKING:** Track progress toward rebate goals, highlight areas for improvement, and maximize profits with AI-driven insights.

Top Use Case

By Persona



FOR FINANCE LEADERS

Gain real-time visibility into rebate liabilities and assets to improve cash flow planning.

Ensure compliance with financial regulations using audit-ready reporting.



FOR SALES TEAMS

Build stronger trading relationships by demonstrating rebate value to partners.

Track performance against sales targets and steer behavior to achieve rebate-driven growth.



FOR PROCUREMENT TEAMS

Simplify complex trading agreements with automated workflows and templates.

Improve collaboration with suppliers with a centralized, transparent solution.



FOR IT TEAMS

Integrate Enable seamlessly with your existing ERP and data systems.

Leverage robust data transformation and automation to reduce manual processes.



FOR EXECUTIVE LEADERSHIP

Use AI-driven insights and analytics to support strategic decision-making.

Drive business growth by optimizing rebates and unlocking new opportunities.

Onboarding, Support, & Rebate Advisory

Enable is your partner in success. Our in-house onboarding specialists deliver tailored configurations, training, and ongoing support to meet your unique needs. From day one, our Customer Success team is available to ensure everything runs smoothly, providing strategic guidance whenever you need it.

In addition to onboarding and support, our **Rebate Advisory** services help you unlock the full potential of your trading programs. Our experts work with you to optimize rebate structures, identify growth opportunities, and implement best practices that drive profitability and strengthen trading relationships. With Enable, you don't just manage rebates—you transform them into a strategic advantage.

Security & Compliance

Enable is committed to safeguarding your data with the highest industry standards. We hold **SOC 1 Type I & II**, **SOC 2 Type I & II**, **ISO 9001**, and **ISO 27001** certifications. You can trust Enable to protect your business-critical data with confidence.

“Enable is an exceptionally comprehensive rebate management platform, and its versatility across various industries is truly impressive. While our industry-specific programs may be complex, involving factors such as volume, buying groups, and tiered structures, Enable stands out for its flexibility. It seamlessly handles any rebate type we encounter, providing a comprehensive repository for all our programs.”

John Sanford

Vice President of Procurement,
Auto-Wares

“We now have precise rebate information, signed contracts, and a clear record of their obligations to us. Prior to Enable, we lacked such comprehensive and accurate insights. In fact, we’ve now even identified an additional \$200,000 in rebate earnings.”

Jerome Dziechiasz

Senior Category Manager of Merchandising Operations
CarParts



Experience the Future of Rebate Management

Revolutionize your trading programs with Enable's AI-powered rebate management platform. Request a demo today and discover how Enable transforms complexity into opportunity. Visit our website to get started.

Learn more - contact us today.